

3Q FY2021 Financial Results (for reference)

Feb 8, 2022 CMK CORPORATION

1. Consolidated financial Results



(Billions of yen)	3Q FY2020 (Jan-Sep)	3Q FY2021 (Jan-Sep)	YoY Change	YoY %	FY2021 Forecast
Net sales	50.3	60.1	+9.8	+20%	79.5
Operating income	-2.0	1.6	+3.7	-	2.8
Operating margin	-	2.8%	-	_	3.5%
Ordinary income	-1.7	1.7	+3.4	-	2.7
Profit attributable to owners of parent	-2.1	1.3	+3.4	-	2.0
Exchange rate (USD/JPY)	107.26	109.13	+1.87	+2%	110.00

2. Quarterly Consolidated financial Results CMK



(Billions of yen)	1Q FY2021 Results	2Q FY2021 Results	3Q FY2021 Results	4Q FY2021 Forecast
Net sales	19.4	19.1	21.5	19.3
Operating income	0.2	0.1	1.2	1.1
Operating margin	1.1%	0.9%	6.0%	5.8%
Ordinary income	0.2	-0.0	1.6	0.9
Profit attributable to owners of parent	0.0	-0.0	1.2	0.6
Exchange rate (USD/JPY)	107.15	108.47	109.13	110.00

3. Sales by product



	(Billions of yen)	3Q FY2020 (Jan-Sep)	3Q FY2021 (Jan-Sep)	YoY Change	YoY %	FY2021 Forecast
	Car Electronics	40.5	49.0	+8.4	+21%	65.5
N N	Powertrain/Driving control and Safety	20.9	27.2	+6.2	+30%	37.3
Breakdown	Body Electronics/Climate Control	13.4	16.3	+2.9	+22%	21.4
	Information and Communication	6.1	5.4	-0.7	-12%	6.8
	Mobile communications	0.6	0.6	+0.0	+1%	1.0
	Others	9.0	10.5	+1.4	+16%	13.0
	Total	50.3	60.1	+9.8	+20%	79.5

4. Sales by type of PCBs



(Billions of yen)	3Q FY2020 (Jan-Sep)	3Q FY2021 (Jan-Sep)	YoY Change	YoY %	FY2021 Forecast
HDI PCBs	13.3	15.6	+2.3	+17%	21.0
Multilayered PCBs	26.0	32.3	+6.3	+25%	42.9
Double-sided PCBs	7.0	8.0	+0.9	+14%	10.3
Others	3.9	4.1	+0.2	+5%	5.1
Total	50.3	60.1	+9.8	+20%	79.5

5. Financial results by region



(Billions of yen)		3Q FY2020 (Jan-Sep)	3Q FY2021 (Jan-Sep)	YoY Change	YoY %	FY2021 Forecast
lanan	Sales	32.0	36.7	+4.6	+15%	47.2
Japan	Operating income	-1.4	1.7	+3.1	-	1.9
Claire	Sales	16.5	21.8	+5.3	+32%	30.0
China	Operating income	0.4	0.2	-0.2	-52%	0.7
Courth and Asia	Sales	13.5	18.2	+4.6	+34%	25.3
Southeast Asia	Operating income	-0.8	0.4	+1.2	-	1.0
Europe &	Sales	2.9	2.8	-0.0	-2%	3.6
North America	Operating income	0.1	0.1	-0.0	-18%	0.1
Adjustment	Sales	▲ 14.8	▲ 19.5	-4.6	-	▲ 26.6
	Operating income	▲0.3	▲0.7	-0.3	_	▲1.0
Consolidated	Sales	50.3	60.1	+9.8	+20%	79.5
	Operating income	-2.0	1.6	+3.7	_	2.8 6

6. Capital investment



(Billions of yen)	3Q FY2020 (Jan-Sep)	3Q FY2021 (Jan-Sep)	YoY Change	FY2021 Forecast
Japan	0.8	3.2	+2.4	6.1
Overseas	1.5	1.6	+0.1	2.1
Consolidated	2.3	4.9	+2.6	8.3
Donrociation cost	2 2	2 1	0.2	4.0
Depreciation cost	3.3	3.1	-0.2	4.0



Future-related information and descriptions in this material are just forward-looking statements and not guarantees for future achievements (Amounts are rounded, and % is rounded to one decimal place.)

