



CMK CORPORATION
(Stock code: 6958)

1H FY2021 Financial Results (presentation material)

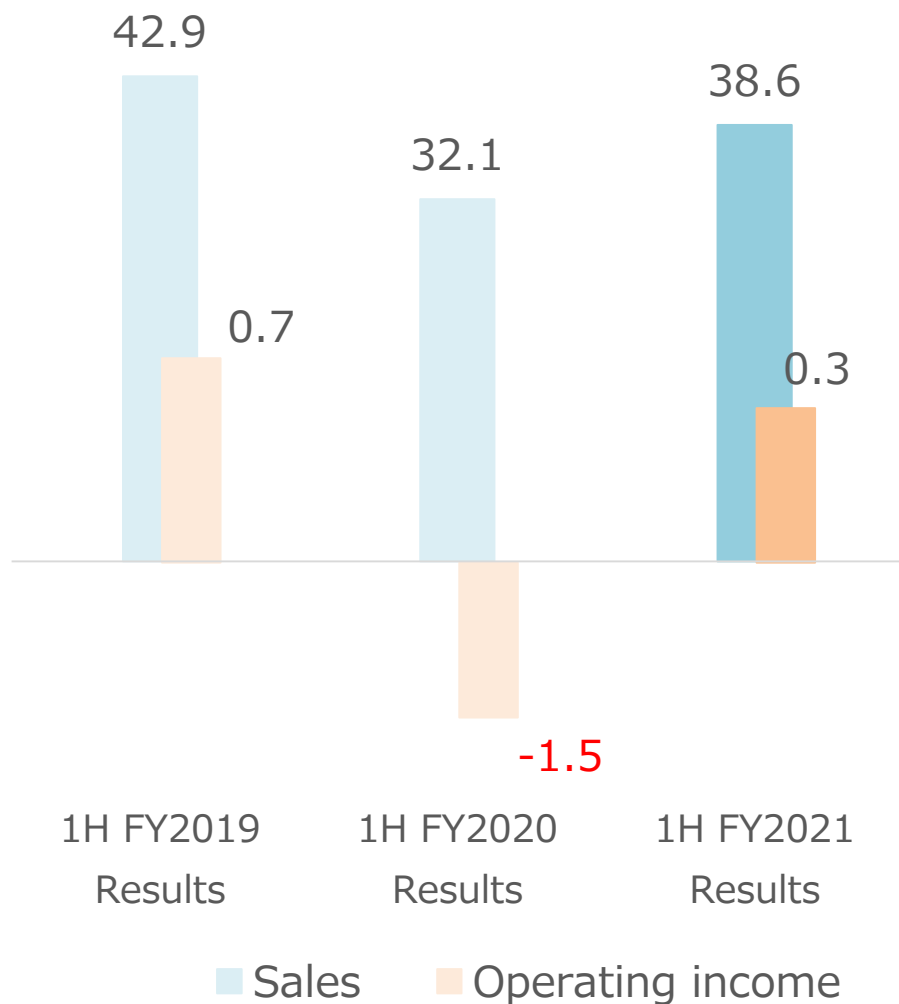
November 24, 2021
CMK CORPORATION

1. Consolidated financial results for 1H FY2021
2. Consolidated financial forecast for FY2021
3. Supplementary information

1 . Consolidated financial results for 1H FY2021

① Key points of 1H FY2021 Financial results

(Billions of yen)



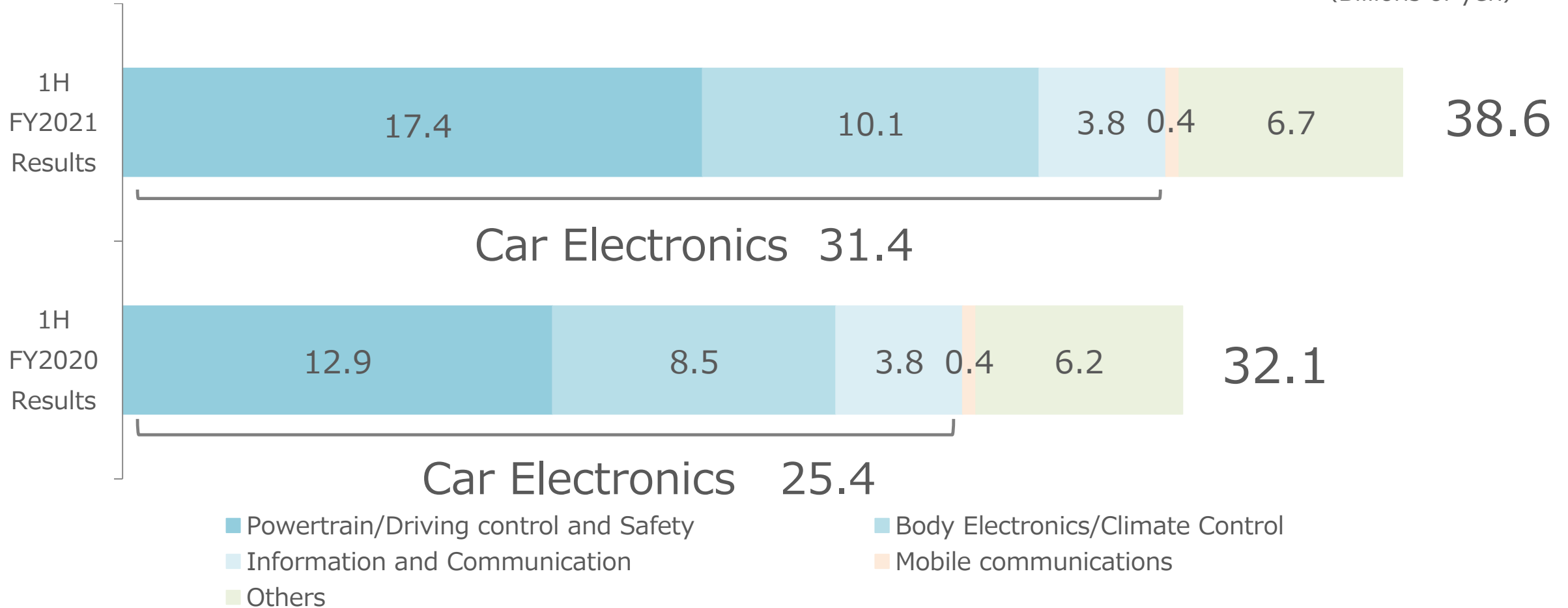
- Net sales increased due to recovery in global automobile production and sales.
- Operating income improved despite the impact of higher procurement costs etc.

② Consolidated financial Results

(Billions of yen)	1H FY2020	1H FY2021	YoY Change	YoY %
Net sales	32.1	38.6	+6.5	+21%
Operating income	-1.5	0.3	+1.9	-
Operating margin	-	1.0%	-	-
Ordinary income	-1.4	0.1	+1.5	-
Profit attributable to owners of parent	-1.7	0.0	+1.7	-
Exchange rate (USD/JPY)	108.25	108.47	+0.22	+0%

③ Sales by product

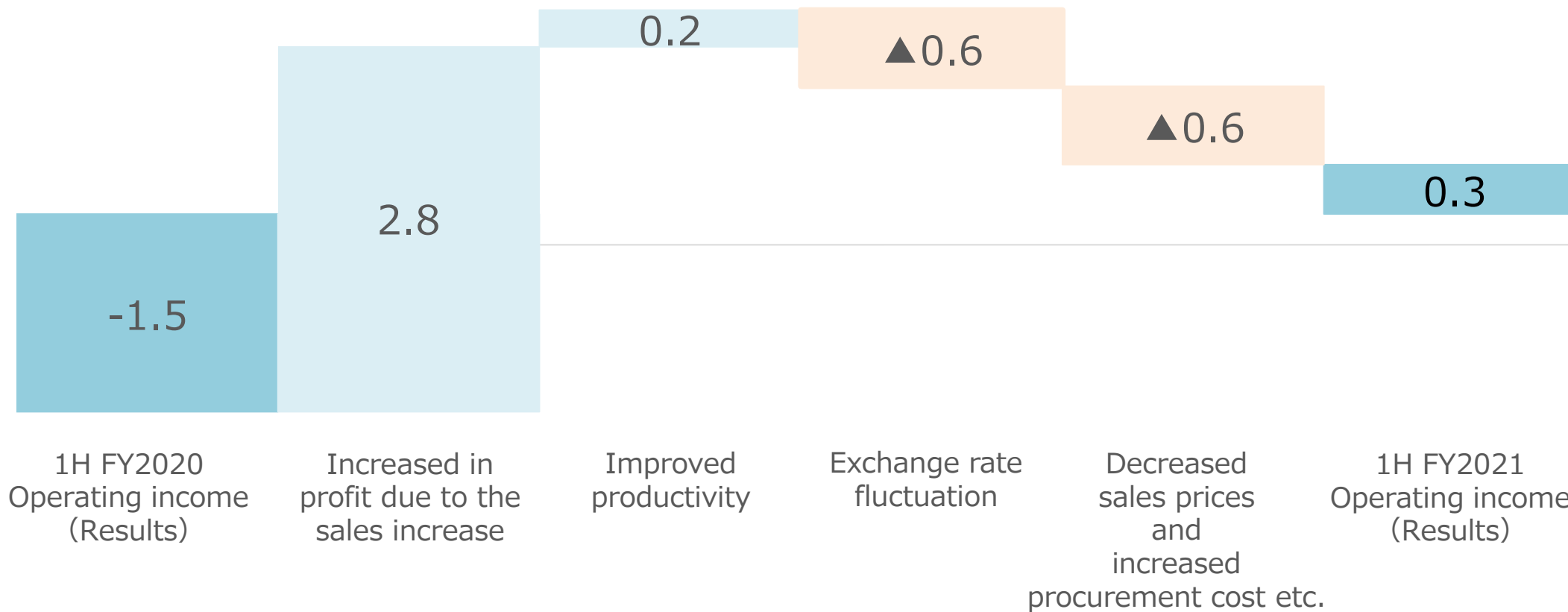
(Billions of yen)



- Sales of Powertrain/Driving control and Safety increased by 35% compared with the 1H FY2020.

④ Analysis of changes in operating income

(Billions of yen)



- Despite the impact of higher procurement costs etc., Operating income improved due to a recovery in automotive sales

2. Consolidated financial forecast for FY2021

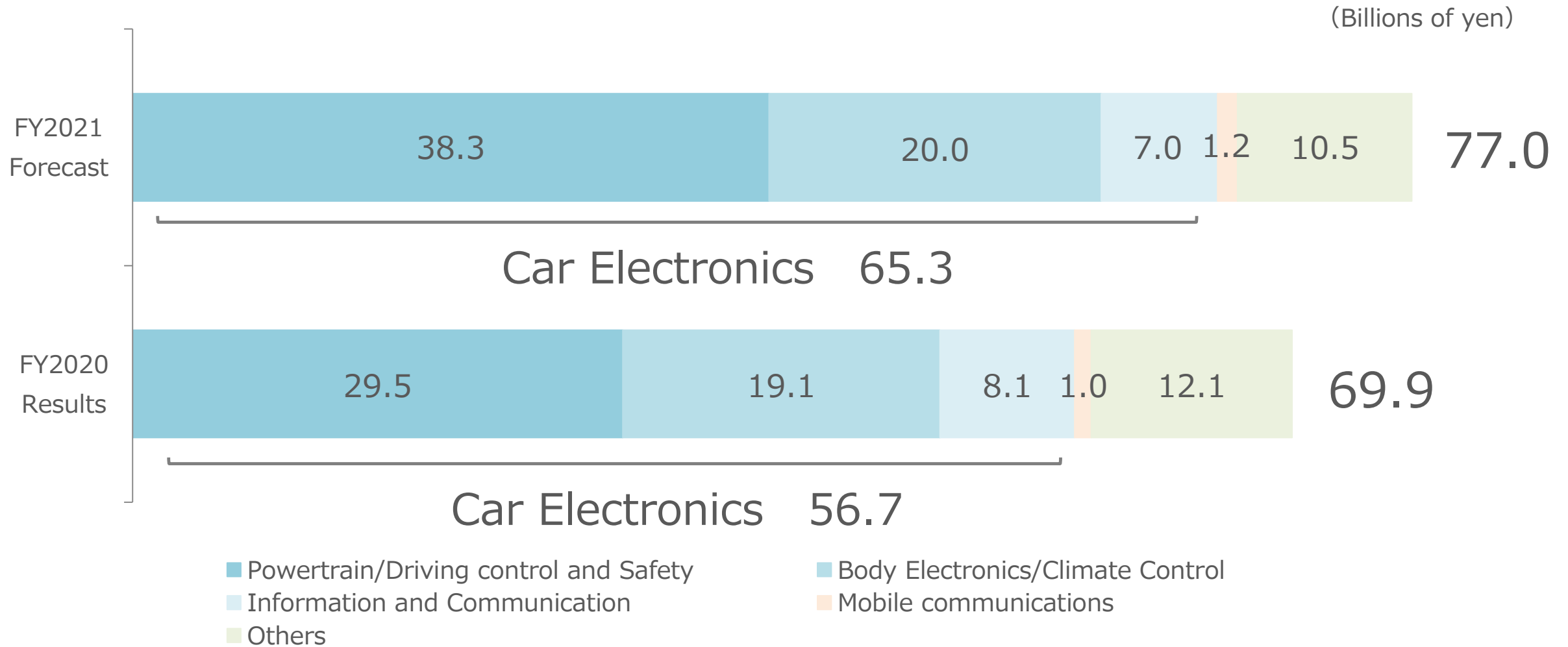
① Consolidated financial Results and Forecast

(Billions of yen)	FY2020 Results	FY2021 Forecast	YoY Change	YoY %
Net sales	69.9	77.0	+7.0	+10%
Operating income	-1.6	1.8	+3.4	-
Operating margin	-	2.3%	-	-
Ordinary income	-1.5	1.5	+3.0	-
Profit attributable to owners of parent	-1.8	1.1	+2.9	-
Exchange rate (USD/JPY)	106.44	108.00	+1.56	+1.5%

② Consolidated financial Results and Forecast

(Billions of yen)	1H FY2021 Results	2H FY2021 Forecast	YoY Change	YoY %
Net sales	38.6	38.3	-0.3	-1%
Operating income	0.3	1.4	+1.0	+251%
Operating margin	1.0%	3.7%	+2.7%	-
Ordinary income	0.1	1.3	+1.2	-
Profit attributable to owners of parent	0.0	1.0	+1.0	-
Exchange rate (USD/JPY)	108.47	108.00	-0.47	-0%

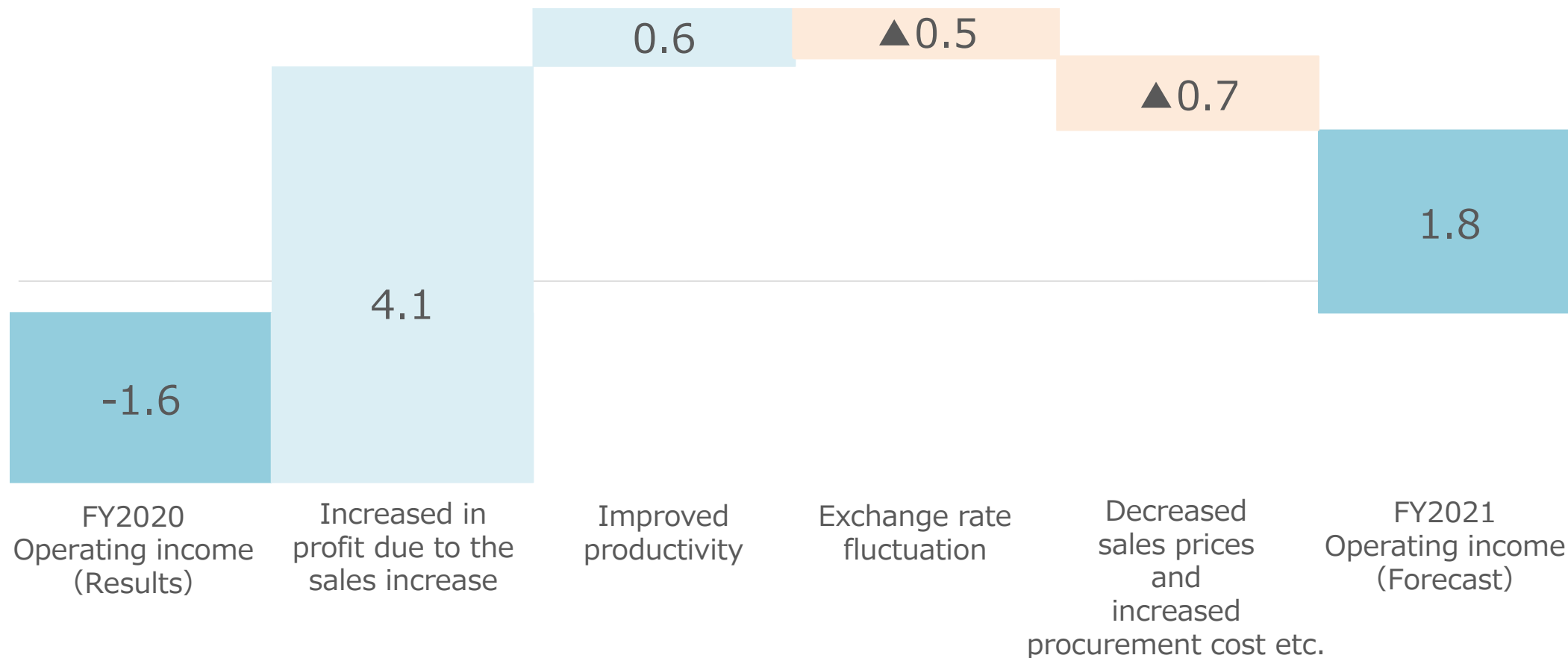
③ Sales by product



- Sales of products for automotive use will be expected to increase by 15% compared with the FY2020.

④ Analysis of changes in operating income

(Billions of yen)



- Operating income will be expected to improve due to improved productivity, despite the impact of higher procurement costs etc.

3 . Supplementary information

① Sales by product

	(Billions of yen)	1H FY2020	1H FY2021	YoY Change	YoY %	FY2021 Forecast
Car Electronics		25.4	31.4	+6.0	+24%	65.3
Breakdown	Powertrain/Driving control and Safety	12.9	17.4	+4.4	+35%	38.3
	Body Electronics/Climate Control	8.5	10.1	+1.5	+18%	20.0
	Information and Communication	3.8	3.8	-0.0	-1%	7.0
Mobile communications		0.4	0.4	+0.0	+7%	1.2
Others		6.2	6.7	+0.5	+8%	10.5
Total		32.1	38.6	+6.5	+21%	77.0

※AV equipment, Digital still camera, Amusement include "Others"

② Sales by type of PCBs

(Billions of yen)	1H FY2020	1H FY2021	YoY Change	YoY %	FY2021 Forecast
HDI PCBs	8.3	9.8	+1.4	+18%	20.4
Multilayered PCBs	16.3	20.8	+4.5	+28%	41.5
Double-sided PCBs	4.7	5.3	+0.6	+13%	10.0
Others	2.6	2.6	-0.0	-3%	5.0
Total	32.1	38.6	+6.5	+21%	77.0

③ Financial results by region

(Billions of yen)		1H FY2020	1H FY2021	YoY Change	YoY %	FY2021 Forecast
Japan	Sales	20.1	23.4	+3.2	+16%	46.5
	Operating income	-1.2	0.8	+2.0	-	1.6
China	Sales	10.7	13.9	+3.1	+29%	27.9
	Operating income	0.3	-0.1	-0.4	-	0.3
Southeast Asia	Sales	9.7	11.5	+1.8	+19%	23.0
	Operating income	-0.3	0.0	+0.4	-	0.5
Europe & North America	Sales	1.8	2.0	+0.2	+11%	3.8
	Operating income	0.0	0.0	-0.0	-8%	0.1
Adjustment	Sales	▲10.3	▲12.2	-1.9	-	▲24.2
	Operating income	▲0.3	▲0.4	-0.1	-	▲0.8
Consolidated	Sales	32.1	38.6	+6.5	+21%	77.0
	Operating income	-1.5	0.3	+1.9	-	1.8 ¹⁶

④ Capital investment

(Billions of yen)	1H FY2020	1H FY2021	YoY Change	FY2021 Forecast
Japan	0.3	2.3	+2.0	6.1
Overseas	0.9	1.2	+0.2	2.1
Consolidated	1.3	3.5	+2.2	8.3
Depreciation cost	2.2	2.0	-0.1	4.0

Future-related information and descriptions in this material are just forward-looking statements and not guarantees for future achievements
(Amounts are rounded, and % is rounded to one decimal place.)

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