



CMK CORPORATION
(Stock code : 6958)

FY2022 Financial Results (for reference)

May 12, 2023
CMK CORPORATION

1. Consolidated financial Results



| (Billions of yen) | FY2021 Results | FY2022 Results | YoY Change | YoY % | FY2023 Forecast |
|--|-------------------|-------------------|---------------|----------|--------------------|
| Net sales | 81.4 | 83.8 | +2.3 | +3% | 85.0 |
| Operating income | 3.0 | 2.6 | -0.4 | -14% | 2.7 |
| Operating margin | 3.7% | 3.1% | -0.6% | - | 3.2% |
| Ordinary income | 3.3 | 2.6 | -0.6 | -21% | 2.5 |
| Profit attributable to owners of parent | 2.7 | 1.5 | -1.1 | -43% | 1.9 |
| Exchange rate (USD/JPY) | 110.39 | 132.09 | +21.70 | +20% | 135.00 |

2. Sales by product



| | (Billions of yen) | FY2021 Results | FY2022 Results | YoY Change | YoY % | FY2023 Forecast |
|-----------------------|---------------------------------------|-------------------|-------------------|---------------|----------|--------------------|
| Car Electronics | | 66.5 | 68.2 | +1.7 | +3% | 72.8 |
| Breakdown | Powertrain/Driving control and Safety | 37.2 | 40.6 | +3.4 | +9% | 48.8 |
| | Body Electronics/Climate Control | 21.9 | 22.1 | +0.1 | +1% | 21.5 |
| | Information and Communication | 7.3 | 5.4 | -1.8 | -25% | 2.5 |
| Mobile communications | | 0.9 | 0.9 | +0.0 | +5% | 1.0 |
| Others | | 14.0 | 14.5 | +0.5 | +4% | 11.0 |
| Total | | 81.4 | 83.8 | +2.3 | +3% | 85.0 |

※AV equipment, Digital still camera, Amusement include "Others"

3 . Sales by type of PCBs



| (Billions of yen) | FY2021 Results | FY2022 Results | YoY Change | YoY % | FY2023 Forecast |
|-------------------|----------------|----------------|------------|-------|-----------------|
| HDI PCBs | 21.0 | 20.5 | -0.5 | -3% | 25.7 |
| Multilayered PCBs | 44.0 | 47.6 | +3.5 | +8% | 45.4 |
| Double-sided PCBs | 10.6 | 10.0 | -0.5 | -5% | 8.7 |
| Others | 5.6 | 5.5 | -0.1 | -2% | 5.1 |
| Total | 81.4 | 83.8 | +2.3 | +3% | 85.0 |

4 . Financial results by region



| (Billions of yen) | | FY2021 Results | FY2022 Results | YoY Change | YoY % | FY2023 Forecast |
|---------------------------|------------------|-------------------|-------------------|---------------|----------|--------------------|
| Japan | Sales | 49.4 | 49.0 | -0.3 | -1% | 50.5 |
| | Operating income | 2.2 | 0.5 | -1.7 | -78% | 0.7 |
| China | Sales | 29.9 | 32.6 | +2.7 | +9% | 32.0 |
| | Operating income | 0.7 | 1.6 | +0.9 | +137% | 1.2 |
| Southeast Asia | Sales | 25.2 | 28.4 | +3.1 | +13% | 29.0 |
| | Operating income | 1.0 | 1.2 | +0.2 | +20% | 1.0 |
| Europe & North America | Sales | 3.7 | 4.0 | +0.3 | +9% | 5.5 |
| | Operating income | 0.1 | 0.1 | +0.0 | +32% | 0.3 |
| Adjustment | Sales | ▲26.9 | ▲30.4 | -3.4 | - | ▲32.0 |
| | Operating income | ▲1.1 | ▲1.0 | +0.1 | - | ▲0.5 |
| Consolidated | Sales | 81.4 | 83.8 | +2.3 | +3% | 85.0 |
| | Operating income | 3.0 | 2.6 | -0.4 | -14% | 2.7 |

5. Capital investment



| (Billions of yen) | FY2021 Results | FY2022 Results | YoY Change | FY2023 Forecast |
|-------------------|-------------------|-------------------|---------------|--------------------|
| Japan | 4.0 | 1.8 | -2.1 | 2.0 |
| Overseas | 2.2 | 4.9 | +2.6 | 5.6 |
| Consolidated | 6.2 | 6.7 | +0.5 | 7.6 |
| Depreciation cost | 4.2 | 4.7 | +0.5 | 4.8 |

Future-related information and descriptions in this material are just forward-looking statements and not guarantees for future achievements
(Amounts are rounded, and % is rounded to one decimal place.)

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