

FY 2017 Financial Results (for reference)

May 11, 2018 CMK CORPORATION

1. Summary of financial results



(Billions of yen)

	FY 2016 FY 2017		YoY	
	Results	Results	Change	%
Net Sales	75.3	86.8	+11.5	+15.3%
Operating income	2.6	4.2	+1.6	+60.9%
Ordinary income	2.6	3.9	+1.2	+49.0%
Profit attributable to owners of parent	2.1	3.6	+1.4	+69.0%

FY 2018	YoY		
Forecast	Change	%	
90.0	+3.1	+3.6%	
4.0	-2.6	-6.2%	
3.7	-2.1	-5.5%	
3.0	-6.3	-17.5%	

Exchange rate
(USD/JPY)

109.28

112.04

+2.76

+2.5%

110.00

-2.04

-1.8%

2. Sales by application



	FY 2016 Results	FY 2017 Results	YoY Change
Car electronics	53.1	62.5	+9.3
Mobile communications	2.9	2.5	-0.4
AV equipment	0.7	0.9	+0.2
Digital still camera	2.4	2.2	-0.2
Amusement	2.0	3.1	+1.0
Others	13.9	15.5	+1.6
Total	75.3	86.8	+11.5

FY 2018 Forecast	YoY Change
67.7	+5.1
2.4	0
1.2	+0.2
1.9	-0.2
3.5	+0.4
13.0	-2.5
90.0	+3.1

3. Sales by type of PWBs



	FY 2016 Results	FY 2017 Results	YoY Change
HDI PWBs	21.8	26.9	+5.0
Multilayered PWBs	31.9	37.0	+5.1
Double-sided PWBs	14.2	15.2	+0.9
Others	7.2	7.6	+0.3
Total	75.3	86.8	+11.5

FY 2018 Forecast	YoY Change
30.4	+3.5
39.2	+2.1
14.9	-0.2
5.3	-2.3
90.0	+3.1

4. Financial results by region



	FY 2 Res		FY 2017 Results		YoY	
	Sales	Operating income	Sales	Operating income	Sales	Operating income
Japan	49.1	1.5	52.6	2.6	+3.4	+1.1
China	22.7	0.9	29.0	1.2	+6.2	+0.2
Southeast Asia	16.9	0.4	21.4	0.2	+4.4	-0.1
Europe & North America	5.3	0.2	6.6	0.4	+1.2	+0.1
Total	94.2	3.2	109.7	4.5	+15.5	+1.3
Adjustment	▲ 18.9	▲0.5	▲ 22.8	▲0.3	-3.9	+0.2
Consolidated	75.3	2.6	86.8	4.2	+11.5	+1.6

FY 2018 Forecast		YoY	
Sales	Operating income	Sales	Operating income
50.7	1.9	-1.9	-0.7
30.7	1.4	+1.7	+0.2
22.9	0.6	+1.5	+0.3
8.0	0.3	+1.4	0
112.5	4.4	+2.7	-0.1
▲22.5	▲0.4	+0.3	0
90.0	4.0	+3.1	-0.2

5. Capital investment



	FY 2016 Results	FY 2017 Results	YoY Change
Japan	1.7	1.5	-0.2
Overseas	2.8	5.4	+2.6
Consolidated	4.6	7.0	+2.4

FY 2018 Forecast	YoY Change
2.8	+1.3
7.1	+1.6
10.0	+3.0

Depreciation cost	4.1	4.1	0
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4.6	+0.5
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Future-related information and descriptions in this material are just forward-looking statements and not guarantees for future achievements (Amounts are rounded down, and % is rounded to one decimal place.)

